

Update

NBA Convention “Lite” Review

Bankers gathered with “Great Expectations” for the NBA Convention “Lite” on Oct. 6-7 in Lincoln. It was the first in-person NBA Convention since May 2019. The event provided outstanding learning and networking opportunities for bankers from across Nebraska.



Members of the NBA Leadership Class of 2020

Leadership Classes

The convention was an opportunity to recognize the NBA Leadership Classes of 2020 and 2022. The 2020 class finished their term in May of 2020.



Aron Ralston was one of the many outstanding convention speakers. He shared his story of perseverance after losing his right arm while on a hiking trip. His story is depicted in the film “127 Hours” and his book “127 Hours: Between a Rock and a Hard Place.”

Banker Awards & Recognition

During the Milestone Awards Luncheon, nine bankers were recognized for 50 years of service, and Nebraska State Bank (Oshkosh) was honored for 100 years of service. The NBA also recognized eight banks for their commitment to financial literacy. See the complete list of award recipients and recognitions on pages four and five.

BankPAC Silent Auction Results

The NBA BankPAC silent auction raised over \$11,000 for the NBA State BankPAC! We are very grateful to our members who supported the State BankPAC by [donating an item](#) to the auction or by purchasing items on the auction.

NBA Mourns the Passing of Board Member Dan Svehla

NBA Board of Directors member Dan Svehla passed away on Oct. 11. Svehla was the head of the retail division at Union Bank and Trust, Co. Prior to his most recent role, he worked at First National Bank of Omaha for nearly 22 years.

[Obituary](#)

IRS Tax Reporting Proposal

House Democrats still plan to include the controversial tax reporting provision in their budget reconciliation bill that would require banks to report to the IRS information on gross in- and outflows on customer accounts above a de minimis threshold. House Democrats have not yet agreed on final details of the package, and no vote has been scheduled; however, there has been debate on raising the threshold to \$10,000 from the initially proposed \$600.

Nebraska Sen. Deb Fischer recently co-sponsored the Tax Gap Reform and Internal Revenue Service (IRS) Enforcement Act with Sen. Mike Crapo (R-Idaho) to strongly oppose these requirements. Additionally, Nebraska State Treasurer John Murante joined 22 state other financial officers from across the country in a [letter](#) opposing the plan, calling it “one of the largest infringements of data privacy in our nation’s history.”

Nebraska Reps. Bacon, Fortenberry and Smith have also gone on [record](#) in opposition to the proposal. Banks and their customers are urged to continue their grassroots efforts to ensure that this provision stays out of any future versions of the bill. To help engage bank customers on this issue, the American Bankers Association (ABA) has created sample language for customer communications.

[Contact your Lawmakers](#)

[Customer Resources](#)

FDIC Exam Flexibility Encouraged

The ABA encouraged the Federal Deposit Insurance Corporation (FDIC) to maintain flexibility as it thinks about how best to conduct bank exams post-pandemic, saying that the FDIC should allow banks to opt for a fully onsite, hybrid or fully offsite exam. While fully remote exams gained popularity during the pandemic, there is concern among bankers that this format may diminish existing relationships. The ABA also recommended improvements to the remote exam process.

[Learn More](#)

TCH, EBA Clearing, Swift Partner for Faster Cross-Border Payments

With the backing of 11 large international banks, the Clearing House, EBA Clearing and Swift have collaborated to facilitate real-time cross-border payments. The initiative uses the ISO 20022 message standards and existing infrastructure, technology and standards. [Learn more](#) about this proof-of-concept demonstration.

Term Ends for Quarles

Federal Reserve Governor Randal Quarles’ term as vice chairman for supervision ends on Oct. 13, leaving the role vacant until a new person is appointed. According to a [report](#) by Politico, a Fed spokesperson said that the Board of Governors’ committee on bank regulation will have no chair and will bring up issues on a consensus basis until a new vice chairman for supervision is confirmed. Quarles’ term on the Fed board expires in 2032, and his term as chairman of the Financial Stability Board runs through December.

Education and Events Calendar

- Oct. 27-28 – Women in Banking Conference
- Oct. 29 – Regulatory Issues Virtual Summit
- Nov. 1 – Security Management Virtual Workshop (1 of 2)
- Nov. 3 – Demystifying Cryptocurrency Workshop
- Nov. 4-5 – Bank Investment, Funding and Economic Outlook Conference
- Nov. 8 – Security Management Virtual Workshop (2 of 2)
- Nov. 10 – Employment Law Compliance for Banks Virtual Workshop
- Nov. 17 – Principles of Commercial/Loan Documentation Virtual Workshop
- Dec. 7 – Agriculture & Beyond Virtual Workshop

To register and see the complete event schedule, visit the [NBA Event Calendar](#).

FSA Certified and Preferred Lender Programs Training

The Nebraska Farm Service Agency (FSA) has scheduled the Certified Lender Program (CLP) and Preferred Lender Program (PLP) Training for Oct. 26, 2021, from 10:00 a.m. to 12:00 p.m. CDT. All new CLP/PLP lenders, existing CLP/PLP lenders wanting additional loan officers to be designated, or anyone interested in the CLP/PLP lender program should attend this training session. The FSA can only accept CLP/PLP guaranteed loan requests from designated loan officers that have attended this training, so it is important that you attend.

[Register](#)

Bankers Encouraged to Apply for State Board of Education

Governor Pete Ricketts is seeking applicants to represent District 5 on the Nebraska State Board of Education. To be considered, applicants must not be a teacher, not hold any state office or serve on a state board or commission. Applications are due Oct. 29.

[Learn More](#)

Has Bank Branch Consolidation Changed Access?

The Federal Reserve Bank of Cleveland recently published an analysis of the effects that consolidating bank branches has on the consumers, using data from the FDIC's Summary of Deposits and Reports of Structure Changes, the U.S. Census Bureau and the U.S. Department of Agriculture. Research shows that the number of banking institutions has declined by more than 2,300 in the past 20 years due to consolidation; however, the number of bank branches per institution increased, resulting in more branches to meet customers' banking needs.

[Learn More](#)

The NBA recognized the following Nebraska bankers for 50 years of service to their communities and the state of Nebraska:

- **Steven Clabaugh**, Commercial Bank, Nelson
- **Joyce Douglas**, Bancook Corporation, Lincoln
- **Sally Einspahr**, Citizens Bank & Trust, St. Paul
- **James Grant**, Auburn State Bank, Auburn
- **George Howard**, Five Points Bank of Hastings, Hastings
- **Sharon Mueller**, Generations Bank, Exeter
- **David Steffensmeier**, First Community Bank, Beemer
- **James Varney**, Custer Federal State Bank, Broken Bow
- **Verdella Vetrovsky**, Security First Bank, Beatrice



Joyce Douglas



Sally Einspahr



James Grant



George Howard



Sharon Mueller



David Steffensmeier



James Varney



Verdella Vetrovsky

The NBA recognized the following bank for 100 years of service:

- **Nebraska State Bank**, Oshkosh



Nebraska State Bank, Oshkosh

The NBA appreciates all that banks do to increase financial literacy and recognized these eight banks for their efforts, even through the pandemic:

Gold Star Awards:

- Flatwater Bank, Gothenburg
- Henderson State Bank, Henderson
- MNB Bank, McCook
- Two Rivers Bank, Blair

Silver Star Awards

- Bruning Bank, Broken Bow
- Cornerstone Bank, York
- NebraskaLand Bank, North Platte
- i3 Bank, Bennington



Flatwater Bank



Henderson State Bank



MNB Bank



Two Rivers Bank



Bruning Bank



Cornerstone Bank



NebraskaLand Bank



i3 Bank

The following NBA Foundation scholarship recipients were recognized:

- Marshall Chasek, Hildreth, Nebraska Wesleyan University
- Carter Faltys, Norfolk, Nebraska Wesleyan University
- Reid Hoffmann, Lincoln, Nebraska Wesleyan University
- Alex Kubik, Aurora, Nebraska Wesleyan University
- Jordanna McCauley, Trenton, Hastings College
- Yanni Pappas, Omaha, Creighton University
- Madison Stover, Waverly, Nebraska Wesleyan University
- Livia Wilhelm, Syracuse, Nebraska Wesleyan University



Scholarship recipients, left to right: Livia Wilhelm, Jordanna McCauley, Charter Faltys, Marshall Chasek.

2021

***Women in Banking
Conference***



Register Today!

October 27 – 28, 2021

Embassy Suites Omaha | La Vista

Join your peers at NBA's seventh annual **Women in Banking Conference** and learn skills to improve your effectiveness inside and outside of the bank. Women in all areas of the bank will benefit; from supervisors to bank presidents, to lenders and customer service personnel.

Wednesday, October 27, 2021

8:30 a.m. **Registration / Refreshments**

9:00 a.m. **Welcome and Opening Remarks**

9:15 a.m. **FINES DOUBLE IN ROAD CONSTRUCTION**

Deadra Stanton, Creative Communications

Before we can grow professionally, we need to keep focused on our life journey. When we are traveling so fast and so furious, we sometimes limit our ability to navigate our path.

After this presentation the participant should have strategies to help maintain their focus and make sure they stay open to new ideas, a revitalized sense of self, and making the trip is enjoyable.



10:30 a.m. **Break**

10:45 a.m. **WHAT BANKS SHOULD KNOW ABOUT MITIGATING A CRISIS IN TODAY'S "CANCEL CULTURE" ENVIRONMENT**

Mary York, Founder & CEO, York Public Relations

Cancel culture. It seems we can barely make it a week without hearing of someone or some organization being "canceled." This concept was largely born out of the #MeToo movement to "cancel" celebrities for problematic actions. As examples, very public individuals like Bill Cosby, Harvey Weinstein and R. Kelly were all "canceled" by the public before their trials. But at its core, this concept is nothing new. It may have become more politicized in recent years and certainly more visible with platforms like Twitter and Facebook, but "cancel culture" has simply become a new buzzword for boycotting a group because of differing views – and banks are no exception. This session will discuss the most dangerous crises that customers would 'cancel' their bank over, and best practices for navigating a crisis.

12:00 p.m. **Luncheon**

1:00 p.m. **GUIDING TODAY'S WOMEN BANKERS: THE ROLE OF WOMEN BANKERS AS MENTORS**

Sherene McHenry, Ph.D., CSP, The People IQ Expert

Did you know that women head less than 1% of today's Fortune 1000 companies? Do you look around you and wonder about the values, skills, and future of today's new bankers? This session will explore the value of women in guiding tomorrow's bankers and provide practical tips for maximizing mentoring relationships.



2:00 p.m. **Break**

2:15 p.m. **HUMAN TRAFFICKING-THE FINANCIAL INDUSTRY'S ROLE IN ENDING MODERN SLAVERY**

Terri Luttrell, Compliance & Engagement Director, Abrigo

Human trafficking is one of the fastest growing criminal activities in the world, exploiting an estimated 45 million victims a year and generating approximately \$150 billion in profits. The good news is that with education, knowledge of red flags and victim indicators, and by building strong relationships with law enforcement, the financial industry can help disrupt this form of modern slavery.

3:15 p.m. **Break**

3:30 p.m. **FEARLESS**

Kat Perkins, "The Voice" Contestant

Kat competed on season six on NBC's The Voice and finished as a Top Four finalist. As part of her Fearless 2.0 Campaign, Kat will share an inspiring message about finding your passion, assuming leadership, developing and maintaining a positive attitude, working towards your dreams and becoming FEARLESS. As a nationally recognized speaker and entertainer, humanitarian and founder of her own non-profit, Kat will leave you with a renewed sense of confidence and a full heart.

4:30 p.m. **READY, SET, ACTION! A time for networking, sharing refreshments, and a movie!**

Join us immediately following Kat's session, at *Alamo Drafthouse* for a private screening of the newly released, comedy, **"TOGETHER,"** starring James McAvoy and Sharon Horgan. Academy Award nominee Stephen Daldry shares the story of a family, like so many, who found a way to survive in 2020 – together. This hilarious and heartbreaking story intimately shows two partners forced to re-evaluate themselves and their relationship through the reality of lockdown.



Adjourn – Dinner on Your Own!

Thursday, October 28, 2021

| | |
|------------|---|
| 8:00 a.m. | Refreshments |
| 8:30 a.m. | TRY, TRY AGAIN <i>Laurie Stewart, President & CEO, Sound Financial Bancorp</i> Stewart will share her journey as an accidental banker in this thoughtful session that describes how to achieve your goals, one try at a time. You will hear about her career to the C-Suite as well as learn some tools that may guide your journey. Come laugh with her and take away some practical ideas. |
| 9:30 a.m. | Break |
| 9:45 a.m. | EXECUTIVE PANEL DISCUSSION Female leaders have many of the same qualities as their male colleagues, especially an ability to set high goals and inspire others to fulfill them. But women are different in some ways that make them valuable additions to decision making teams. Join us to learn from our panel of bankers from varying communities and bank sizes, who will share their story of leadership from a woman’s perspective. Our Panel includes: <i>Laurie Stewart, President & CEO, Sound Financial Bancorp (moderator)</i> <i>Natalie Bartholomew, The Girl Banker, Chief Impact Officer, Citizens Bank of Edmond</i> <i>Leslie Andersen, President & CEO, i3 Bank</i> <i>Kathryn Barker, Senior Vice President, Core Bank</i> |
| 10:45 a.m. | Break |
| 11:00 a.m. | OWN IT: BEING A WOMAN IN BANKING <i>Natalie Bartholomew, The Girl Banker, Chief Impact Officer, Citizens Bank of Edmond</i> Own It: Being A Woman in Banking presents immediate take-aways for session goers including information on mentorship, building your own personal brand, the importance of advocating for women in your organization, and much more. |
| 12:00 p.m. | Adjournment |

Registration Information

Member Fee:

First Person - \$299 *

Each Add'l - \$285 *

Non-Member Fee:

\$897 per person*

**If received by October 20, 2021*

This fee includes all conference materials, refreshments, luncheon, and Wednesday evening event. The deadline for registrations and refunds for cancelled registrations is **October 20, 2021**. Any registrations received after that date will be an additional \$25 per person and subject to space availability.

Location Information

Reservations can be made by calling the hotel directly by October 5. Please mention that you’re with the NBA room block. The NBA rate is \$139 plus taxes.

Embassy Suites Omaha | La Vista
12520 Westport Pky, La Vista / (402) 331-7400

*Please feel free to dress casually.
To ensure your comfort, please bring a light jacket or sweater to the program.*

Notice: If you have a disability that may affect your participation in this event, please forward a statement regarding any special needs to the Nebraska Bankers Association. We will contact you to discuss accommodations.

REGISTRATION FORM ON BACK COVER!

CONFERENCE SPONSORS



233 South 13th Street, Suite 700
 Lincoln, Nebraska 68508
 Phone: (402) 474-1555
 Education Center Fax: (402) 474-2148
www.nebankers.org



1-09/07/21



2021 Women in Banking Conference

Embassy Suites Omaha | La Vista
 October 27 – 28, 2021

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

| Please register the following individual(s): NAME <i>(as you wish it to appear on the badge)</i> | Email Address | Member Fee: First person - \$299 Each Add'l - \$285 Non-Member Fee: \$897 per person | (✓) CHECK HERE TO CONFIRM YOUR PARTICIPATION IN THE WEDNESDAY EVENING EVENT AT ALAMO DRAFTHOUSE |
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Registrations received after October 20 will be an additional \$25 per person.

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TOTAL DUE \$ _____

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✉ MAIL: NBA Education Center,
 PO Box 80008, Lincoln, NE 68501

☎ PHONE: (402) 474-1555

🌐 WEBSITE:

www.nebankers.org

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Event Calendar

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Exp. Date: _____ Signature: _____

2021 Regulatory Issues Virtual Summit

NBA Nebraska Bankers Association



**VIRTUAL
Offering**

The **2021 Regulatory Issues Summit** will look a little different, but you will still have an opportunity to have a dialogue with banking industry regulators. Hear from representatives from the FDIC, OCC, Federal Reserve, CFPB, and the Nebraska Department of Banking & Finance. We are sure this will be an outstanding virtual event and one you won't want to miss.

Friday, October 29, 2021

Share a Dialogue with the Regulators

9:00 a.m. "Keeping Pace with the Demands of Regulatory Oversight"

*James C. Ballentine, Executive Vice President of (Invited)
Congressional Relations and Political Affairs
American Bankers Association, Washington, DC*



9:15 a.m. "Regulatory Panel Discussion", Moderated by James C. Ballentine

- *James LaPierre, Regional Director
Federal Deposit Insurance Corp., Kansas City, MO*
- *Tara L. Humston, Senior Vice President, Supervision and Risk Management Division
Federal Reserve Bank of Kansas City, Kansas City, MO*
- *Karen Boehler, Deputy Comptroller – Western District
Office of the Comptroller of the Currency, Denver, CO*
- *Kelly Lammers, Director
Nebraska Department of Banking and Finance, Lincoln, NE*
- *Laura Fiene, Regional Director (Invited)
Consumer Financial Protection Bureau, San Francisco, CA*

NEBRASKA
DEPARTMENT OF BANKING
AND FINANCE



11:15 a.m. "Up Close & Personal with the Regulators"

We will utilize Zoom rooms to provide an opportunity for you to ask questions and hear what those charged with overseeing your institution have on their agenda for the next year. Regulators will have a chance to hear directly from you regarding your concerns, problems, and recommendations.

12:15 p.m. Adjournment

Registration and Pricing Information

Member: \$45 (per organization/unlimited attendees)
(regular pricing – \$45 per person)

Non-Member: \$135 (per organization/unlimited attendees)

Approximately 2 days prior to the Summit, you will receive a link to the online presentation.

Once registered, notice is required for cancellation **by October 22**. Notice is required for all cancellations. If the request is received by the NBA Education Center by October 22, 2021, the full fee will be refunded.

(Please register online or use the form on the reverse)

233 South 13th Street, Suite 700
 Lincoln, Nebraska 68508
 Phone: (402) 474-1555
 Education Center Fax: (402) 474-2148
www.nebankers.org



1-09/16/2021



**2021 Regulatory Issues
 Virtual Summit**

October 29, 2021

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

Member: \$45 (per organization/unlimited attendees)

Non-Member: \$135 (per organization/unlimited attendees)

| Please register the following individual: | | | Email Address |
|---|----|-----------|---------------|
| FIRST NAME | MI | LAST NAME | |
| | | | |

ONLINE YOU MUST LOGIN TO RECEIVE MEMBER DISCOUNTED PRICING!

TOTAL DUE \$ _____

Four Ways to Register:

- FAX: (402) 474-2148
- MAIL: NBA Education Center,
PO Box 80008, Lincoln, NE 68501
- PHONE: (402) 474-1555

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Demystifying Cryptocurrency

NBA Nebraska Bankers Association

*November 3, 2021
Cornhusker Marriott Hotel
Lincoln*



With the passage of the Nebraska Financial Innovation Act, financial institutions can operate digital asset depository businesses. What is a digital asset and what does it mean to operate a digital asset depository business? Join the **Nebraska Bankers Association** and **FS Vector**, a leading fintech consulting firm, to hear from industry leaders about working in the digital asset industry.

Program Outline

- 8:30 a.m. Registration/Refreshments
- 9:00 a.m. Introductions and Agenda Overview
Richard Baier, President & CEO, Nebraska Bankers Association
- 9:10 a.m. **BLOCKCHAIN AND DISTRIBUTED LEDGER TECHNOLOGY**
Blockchain, often used interchangeably with distributed ledger technology (DLT), is the backbone of the digital asset and cryptocurrency industry. This technology powers the ecosystem, but how does it actually work? Join us as we discuss how a blockchain functions and why DLT has the potential to revolutionize the digital world.
- 9:45 a.m. **DIGITAL ASSETS 101: ORIGIN, TYPES, PURCHASING, TRADING, SECURITY**
There are thousands of digital assets in existence, so how can we prepare ourselves to make the leap into the digital asset space? During this session we will explore the origin of digital assets, discuss different digital asset use cases, and dive into what it means to operate a digital asset business.
- 10:30 a.m. Break
- 10:45 a.m. **UPDATE ON THE NEBRASKA FINANCIAL INNOVATION ACT**
Kelly Lammers, Director, Nebraska Department of Banking & Finance
- 11:00 a.m. **BITCOIN AND ETHEREUM 101**
Bitcoin and ether, with a combined market capitalization over \$1.2 trillion, are the most well-known cryptocurrencies. While they may look similar at first glance, they couldn't be more different! Join us as we compare these cryptocurrencies, their underlying technologies, and how they contribute to the broader digital asset industry.
- 11:45 a.m. **NEBRASKA BUSINESSES & DIGITAL ASSETS PANEL DISCUSSION**
Richard Baier, President & CEO, Nebraska Bankers Association (Moderator)
- 12:15 p.m. **BREAK FOR LUNCH WITH GUEST SPEAKER**

1:30 p.m. **CUSTODY OF CRYPTO ASSETS: SOLUTIONS**

With the passage of the Nebraska Financial Innovation Act, financial institutions can operate digital asset depository businesses, but what does digital asset custodianship actually look like? We will use this time to discuss the importance of digital asset custodianship and the challenges digital asset custodians, and their partners may face. We will also provide an overview of the Federal regulatory landscape impacting digital assets and offer some considerations for banks looking to provide digital asset custodianship.

2:30 p.m. **END OF DAY / RECAP AND QUESTIONS**

Who Should Attend

This comprehensive program on cryptocurrency and digital assets is intended for bankers, business leaders, entrepreneurs, manufacturers, ag producers, and anyone in Nebraska and across the country who are interested in learning more about both cryptocurrencies and digital assets.

Registration and Pricing Information

Member/Non-Member: \$149 (per person)*

**If received by October 27, 2021*

Advance registration for this program includes all materials, refreshments, and luncheon. The deadline for registrations and refunds for cancelled registrations is **October 27, 2021**. Any registrations received after that date will be an additional \$25 per person and subject to space availability.

(Please register online or use the form below)

Nebraska Bankers Association

233 South 13th Street, Suite 700 | Lincoln, NE 68508

Phone: (402) 474-1555 | Education Center Fax: (402) 474-2148

1-09/15/21



Demystifying Cryptocurrency Workshop

**Cornhusker Marriott Hotel, Lincoln
November 3, 2021**

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

| Please register the following individual(s): NAME | Email Address | Member/ Non-Member Fee: \$149 per person |
|---|----------------------|---|
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Registrations received after October 27 will be an additional \$25 per person.

Four Ways to Register:

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Card Number: _____ CVV: _____

Exp. Date: _____ Signature: _____

TOTAL DUE \$ _____

***2021
Bank Investment &
Economic Outlook
Conference***



**November 4 – 5, 2021
Cornhusker Marriott Hotel | Lincoln**

THURSDAY, NOVEMBER 4, 2021

8:30 a.m.

Registration / Refreshments

9:00 a.m.

Welcome & Opening Remarks

9:15 a.m.

ECONOMIC BLACK SWANS & GOLDEN GEESE:

THE ECONOMIC OUTLOOK BASED ON CREIGHTON'S SURVEYS OF BANK CEOS AND MANUFACTURERS

Dr. Ernie Goss, Economist & Professor of Economics, Creighton University

In this session, Dr. Goss will discuss the findings of Creighton's monthly surveys of manufacturers in 9 Mid-America states, and of Bank CEOs in 10 Rural Mainstreet states, which currently indicate that the economy of the mid-section of the nation is positive, but with slowing growth. He will focus on the impacts to the construction industry and risks from inflation, interest rates, labor shortages, and federal debt.

10:30 a.m.

Break

10:45 a.m.

LIQUIDITY STRATEGIES FOR ILLIQUID COMMUNITY BANK STOCKS

Greyson Tuck, Attorney and Consultant, Gerrish Smith Tuck

Many community bank common stocks do not have true market liquidity, which is the ability of the shareholder to convert their shares to cash at a fair price in a timely manner. This session will present several different specific liquidity strategies for illiquid stocks. The webinar will present practical, informative, and in-depth discussion on use of the bank holding company, ESOPs and KSOPs and other liquidity strategies that community banks can employ to ensure their shareholders enjoy true liquidity in the investment, in the event it is needed.

12:00 p.m.

Luncheon

1:00 p.m.

FINANCIAL PERFORMANCE: GIVING YOUR DIRECTORS THE RIGHT DATA

One of the keys to successful Board oversight is making certain our Directors are focused on "strategic" as opposed to "tactical" issues in how we manage our business. In our view, this can be made difficult if we are providing the wrong kind of data and this session is focused on how we create and present those key indicators of performance that truly focus our Board on strategy while assuring managements' role in executing that strategy. *(this session is subject to update)*

2:00 p.m.

Break

2:15 p.m.

ALCO AND BALANCE SHEET MANAGEMENT IN THE ERA OF COVID-19

Omar Hinojosa, CFA, Senior Consultant, Taylor Advisors

COVID-19 has likely changed the banking industry "forever" and redefined best practices for prudent balance sheet management activities and processes. Bank CFOs and their ALCOs must look at their bank through different lenses, and adjust their risk presentations, the nature of their conversations, and the dynamics of strategy discussions in a meaningful way. ALCO processes that create clarity, enable effective challenge, and facilitate focused and persistent conversations on business issues that truly matter - make a real difference. This session will share crucial balance sheet risk management lessons from this unfortunate pandemic and present important considerations and suggestions for lending, deposit and investment strategies as well as overall balance sheet risk management strategies (including interest rate risk, liquidity, and credit/capital management).

3:15 p.m.

Break

3:30 p.m.

CRYPTOCURRENCY & THE BLOCKCHAIN: DIGITAL DOLLARS OR COUNTERFEIT CURRENCY

It's like money, highly controversial, it's not country-backed, it's pseudo anonymous and becoming popular across the planet. In this session, crypto currency and its management vehicle known as the Blockchain are explained. The session will also explain how cryptocurrency is used for the purchase of anything like cars, homes, drugs and other illegal things. This session is an eye opener for anyone interested in digital currency, the technologies of Blockchain, and what you need to know as a banker. *(this session is subject to update)*

4:30 – 5:15 p.m.

Reception

Dinner is on your own.

FRIDAY, NOVEMBER 5, 2021

8:30 a.m.

Refreshments

9:00 a.m.

ECONOMIC REBOUND DESPITE LINGERING DISRUPTIONS

Nathan Kauffman, Ph.D., Federal Reserve Bank of Kansas City, Omaha Branch

Economic activity in Nebraska, as in the nation, has rebounded significantly despite ongoing disruptions related to the COVID-19 pandemic. The economy contracted sharply, but only briefly, in 2020 and household financial prospects have improved dramatically as job opportunities have re-emerged. However, many aspects of the pandemic still linger, with important implications for large segments of the regional, national, and global economy. This session will discuss factors contributing to economic strength despite ongoing disruptions connected to the pandemic and uncertainties that remain.

10:15 a.m.

Break

10:30 a.m.

THE COVID RECESSION IS OVER: WHAT HAPPENS NEXT?

Dr. Edmond J. Seifried, Co-Chairman, Seifried & Brew

The Great COVID Recession of 2020 is now in our rearview mirror. The Spring 2021 GDP Report shows the US economy has completely recovered because the 2021 (I) GDP is now higher than the GDP of 2019 (IV). During this session Dr Ed will discuss the continued progress of the Covid Recession recovery by dissecting the Bureau of Economic Analysis's Real Gross Domestic Product report for the 2nd quarter of 2021. For the first time in years, inflation has become the latest problem to strike the American consumers. After being subdued for decades, inflation burst on the scene in the spring and summer months of 2021. The Fed has claimed that the current, elevated inflation rates are only transitory, and will dissipate soon. But many consumers and economist disagree! Dr Ed will present both sides of the issue and forecast the path of inflation going forward.

12:00 p.m.

Conference Adjournment

1-10/06/21



2021 Bank Investment, Funding, & Economic Outlook Conference

Cornhusker Marriott Hotel, Lincoln
November 4 – 5, 2021

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

| Please register the following individual(s): | | | Member Fee: \$315 per person -- Non-Member Fee: \$945 per person |
|--|----|-----------|--|
| FIRST NAME | MI | LAST NAME | |
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Dietary Restrictions or Disabilities – If you have any dietary restrictions or disabilities and need assistance, please email nbaeducation@nebankers.org.

Registration
NBA Members: \$315 (per person)

Registration
Non-NBA Members: \$945 (per person)

Registration after 10/28/2021 will have a \$25 late fee charge in addition to the registration fee.

ONLINE YOU MUST LOGIN TO RECEIVE MEMBER DISCOUNTED PRICING!

TOTAL DUE \$ _____

Four Ways to Register:

☎ FAX: (402) 474-2148

✉ MAIL: NBA Education Center,
PO Box 80008, Lincoln, NE 68501

☎ PHONE: (402) 474-1555

🌐 WEBSITE:

www.nebankers.org

→Education→

Event Calendar

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Committee
Management
Subcommittee**

Kristen R Bartak
Nebraska State Bank & Trust Co.
Broken Bow

Katy Wolf Bode
Platte Valley Bank, North Bend

Allen L Chaffee
Cornhusker Bank, Omaha

Chris R Hutchinson
F&M Bank, West Point

Karl Johnson
First National Bank of Omaha,
Omaha

Michelle K Kalin
Adams Bank & Trust, Ogallala

Doug Klahn
First National Bank of Omaha,
Omaha

Todd F Kramer
Cornerstone Bank, Albion

Mark K Linville
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Christian A Ott
First Nebraska Bank, Valley

Kurt J Pickrel
First Bank & Trust of Fullerton,
Fullerton

Karl J Randecker, Jr.
First State Bank, Farnam

Erin N Rea
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Rod A Rowland
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Jeffrey J Varney
Citizens Bank & Trust, Saint Paul

John C Wilkins
Heartland Bank, Geneva

**We would like to thank the following for being
sponsors of this year's conference.**

**NBISCO
Schools of Banking
First National Capital Markets
The Baker Group**

**FHLBank Topeka
Bell Bank
BOK Financial Securities**

Registration Information

Member: \$315 (per person)

Non-Member: \$945 (per person)

**If received by October 28, 2021*

Advance registration for this program includes all conference materials, refreshments, luncheon, and the reception. The deadline for registrations and refunds for cancelled registrations is **October 28, 2021**. Any registrations received after that date will be an additional \$25 per person and subject to space availability.

Location Information

Reservations can be made by calling the hotel directly.

Cornhusker Marriott Hotel
333 South 13th Street, Lincoln, (402) 474-7474

***Please feel free to dress casually.
To ensure your comfort, please bring a light jacket or sweater
to the program.***

Notice: If you have any dietary restrictions or disabilities and need assistance, please email nbaeducation@nebankers.org or call the Education Center at 402-474-1555. We will contact you to discuss accommodations.

BANK TRAINING ADVISORS

Barbara A Barr
NebraskaLand National Bank, North Platte

Sherla M Post
Cornhusker Bank, Lincoln

Melissa Karloff
Heartland Bank, Hastings

Renee Rose
Five Points Bank, Grand Island

Jill Keller
Five Points Bank, Grand Island

Margie Shaffer
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Susan K Koranda
Security Bank, Laurel

Tana Wagener
West Gate Bank, Lincoln

233 South 13th Street, Suite 700
Lincoln, Nebraska 68508
Phone: (402) 474-1555
Education Center Fax: (402) 474-2148
www.nebankers.org

NBA Nebraska Bankers Association

Security Management 2021: Everything Has Changed



The Rechel Group has been studying the impact of the events over the last year (an evolution that began much earlier) and has developed an innovative new seminar to assist bankers in navigating through the rapids of the changing world of bank security.

Almost every bank today has developed its physical and financial crime prevention strategies with traditional law enforcement principles underlying many of your policies. Considering the macro changes taking place today, the strategies must be revisited, restructured, and re-energized to respond to the rapidly changing reality of doing business in the future.

November 1 & 8, 2021

1:00 – 4:00 p.m. (CT) Both Days

Topics To Be Covered

Implementation in today's world requires fresh ideas, which will be presented in this two-part virtual workshop.

NOVEMBER 1:

Physical Security Restructured: “Deter, Detect, Delay and Respond”

The components can stay, but the execution and emphasis must prioritize the components from the eye of the criminal/potential perpetrator. Measures to deter the unwanted behavior must signal that there is a degree of difficulty from a personal perspective that exceeds the benefit.

Security Impact Analysis – (SIA)

Coordinating with your Business Continuity Plan, the identification of the critical security zones needed to match the risks your employees and customers face, is not dissimilar to the process of identifying the components of your “Business Impact Analysis”. Identify your public access, work areas, restricted work areas, secured and highly secured areas and more to protect what it is you think you are protecting.

NOVEMBER 8:

Security Practices in Detail

- Designing a Multi Layered Security Program
- Understanding and Developing Mitigation Timelines
- Addressing the Current Perils and Future Adaptations (Robbery vs Active Shooters and Threats)
- Physical Security and Information Protection

Understanding “Zero Trust” in Physical Security

IT professionals are gravitating away from “trust but verify” concepts for transactions inside your bank's network to the concept of “Zero Trust”, even when the request is from inside your network. Physical security principles will be analyzed against this new model for new and innovative ideas for your bank to consider for future physical security implementation.

Who Should Attend

This informative workshop is for all management level personnel with responsibility for security policies within their organization.

About the Speaker

Jim Rechel is president of The Rechel Group, Inc., a risk-consulting firm headquartered in Cincinnati, Ohio. He was a Vice President for a top 10 financial institution and is on the board of The Institute for Criminal Justice Education, Montgomery, Alabama, and a member of numerous national organizations, and is a Certified Financial Security Officer. He is a past local board member of the International Association of Financial Crimes Investigators Association and the American Society of Industrial Security.

Registration and Pricing Information

Check here for the MEMBER BANK ALL-ACCESS PASS: \$600 (Need a main contact/registrant)

Member: \$235 (per person)

Non-Member: \$705 (per person)

Approximately 2 days prior to the program, you will receive a link to the online presentation.

Notice is required for all substitutions/cancellations. If the cancellation request is received by the NBA Education Center by **October 25, 2021**, the full fee will be refunded. After that date, the refund is subject to a 50% cancellation fee per registrant. Substitutions are welcomed.

(Please register online or use the form below)

233 South 13th Street, Suite 700 | Lincoln, NE 68508
 Phone: (402) 474-1555 | Education Center Fax: (402) 474-2148
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09/16/2021



Security Management 2021: Everything Has Changed

VIRTUAL Workshop

November 1 & 8, 2021
 1:00 – 4:00 p.m. (CT) Both Days

Financial Institution: _____

Bank / Branch Address: _____

City/Town/ST: _____ Zip: _____

Phone# (_____) _____

Check here for the MEMBER BANK ALL-ACCESS PASS: \$600 (Need a main contact/registrant)

Member: \$235 (per person)

Non-Member: \$705 (per person)

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|---|----|-----------|---------------|------------------------------------|
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ONLINE YOU MUST LOGIN TO RECEIVE MEMBER DISCOUNTED PRICING!

TOTAL DUE \$ _____

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PO Box 80008, Lincoln, NE 68501
- PHONE: (402) 474-1555

- WEBSITE:
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Event Calendar

Payment Choice (check one):

- MasterCard VISA Discover American Exp.

Cardholder Name: _____

Card Number: _____ CVV: _____

Exp. Date: _____ Signature: _____

Employment Law Compliance for Banks

VIRTUAL Workshop

November 10, 2021
9:00 a.m. – 1:00 p.m.

Cosponsored by



Graduate School of Banking
at the University of Wisconsin – Madison

NBA Nebraska Bankers Association

About the Program

This timely program sponsored by the Graduate School of Banking at the University of Wisconsin-Madison will provide HR professionals with relevant, practical, and up-to-date advice in employment law compliance. Focusing on recent developments in federal law — as well as in federal regulatory agencies and their initiatives — this interactive forum will allow participants to ask questions and discuss solutions while networking with other bank HR professionals.

Topics of discussion include:

- Recent developments in employment law
- Greatest risks and how to prevent them
- Policies and procedures
- Hiring and termination procedures
- Leaves of absence
- Discrimination and harassment - proper procedures and policies to avoid liability

Participants are also encouraged to have their bank's application forms and/or handbooks available to review during the program.

Who Should Attend

Human resource officers, supervisors, CEOs, and general counsel or in-house legal counsel.

About the Speaker

Patty Wise is a nationally known labor and employment lawyer and is certified by the Ohio State Bar Association as a specialist in that area of practice. She has been interviewed by NPR, quoted in the Wall Street Journal and the Economist magazine, and has contributed to media publications from San Francisco to Atlanta. She has testified before a Congressional subcommittee, before the EEOC, and the California State Legislature. She was a member of the EEOC Select Task force on Workplace Harassment.

Registration and Pricing Information

Check here for the MEMBER BANK ALL-ACCESS PASS: \$700 *(Need a main contact/registrant)*

Member: \$295 *(first person)*
\$245 *(each add'l)*

Non-Member: \$885 *(per person)*

Approximately 2 days prior to the program, you will receive a link to the online presentation.

Notice is required for all substitutions/cancellations. If the cancellation request is received by the NBA Education Center by November 3, 2021, the full fee will be refunded. After that date, the refund is subject to a 50% cancellation fee per registrant. Substitutions are welcomed.

(Please register online or use the form on the next page)



**Employment Law
Compliance for Banks**
VIRTUAL Workshop

November 10, 2021

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

Check here for the MEMBER BANK ALL-ACCESS PASS: \$700 (Need a main contact/registrant)

**Member: \$295 (first person)
\$245 (each add'l)**

Non-Member: \$885 (per person)

| Please register the following individual: | | | Email Address | Member: \$295/245 Non-Member: \$885 |
|---|----|-----------|---------------|--|
| FIRST NAME | MI | LAST NAME | | |
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ONLINE YOU MUST LOGIN TO RECEIVE MEMBER DISCOUNTED PRICING!

TOTAL DUE \$ _____

Four Ways to Register:

- FAX: (402) 474-2148
- MAIL: NBA Education Center,
PO Box 80008, Lincoln, NE 68501
- PHONE: (402) 474-1555

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Payment Choice (check one):

- MasterCard
- VISA
- Discover
- American Exp.

Cardholder Name: _____

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233 South 13th Street, Suite 700
Lincoln, Nebraska 68508
Phone: (402) 474-1555
Education Center Fax: (402) 474-2148
www.nebankers.org



Principles of Commercial/Ag Loan Documentation



**VIRTUAL
Offering**



Poor loan documentation can cost your financial institution thousands of dollars each year. Unfortunately, the importance of effective loan documentation is most apparent when it is already too late. This workshop focuses on the major concepts, specific requirements, and common problems in the specialized fields of **commercial** and **agricultural** loan documentation with emphasis on avoiding loan losses due to faulty documentation. Our “hands-on” approach allows you to return to work and apply what you have learned immediately.

November 17, 2021

8:45 a.m. – 4:15 p.m. (includes a break from 12:15 – 12:45 p.m.)

Problem Method

Throughout the program the problem method will be used to challenge the participants in important areas of loan documentation. The instructor will demonstrate the difficulty and challenges often hidden in every day/routine lending transactions by posing problems to the participants based on “real world” situations faced by actual lenders who, unfortunately, documented the loan incorrectly resulting in costly legal challenge. The use of the problem method will involve the participants and challenge their ability to identify documentation errors and deficiencies common in commercial/ag lending transactions.

The program will illustrate how to:

- Perfect security interests under Revised Article 9 of the UCC
- Identify the borrower (including spouses and children involved in family farming operations) and document the authority to borrow
- Understand contract basics: notes, security agreements, mortgages, pledges, and other essential loan contracts
- Use of commitment letters
- Undertake essential pre-loan due diligence
- Understand the effect of non-UCC crop and livestock lien status on the lender taking collateral under the UCC
- Understand the implications of loan default(s)
- Comply with notification requirements under the Federal Food Security Act
- Protect against tax liens and other conflicting encumbrances
- Understand bankruptcy implications
- Recognize and prevent violations of ECOA (Reg-B)

Essentials of Article 9 of the Uniform Commercial Code

Essentials of Article 9 of the Uniform Commercial Code - including coverage of the 2010 Amendments which became effective in most states on July 1, 2013. Among other changes, these amendments impact how individual debtors are to be identified on UCC financing statements. The revisions to Article 9 of the UCC brought major changes to the area of agricultural security interests.

The program will examine the most common problems encountered with UCC Article 9 and provide practical guidance in critical areas, including:

- Impact of 2010 Amendments effective July 1, 2013
- Identification of individual debtors on UCC financing statements
- Agricultural security interests with an emphasis on perfecting security interests on both tangible and intangible
- Agricultural collateral
- Perfecting security interests in deposit accounts under Revised Article 9
- Cover, in detail, the “where to file” rules under Revised Article 9
- Interaction between Article 9 security interests and state agricultural liens under the expanded scope of Article 9
- Different perfection methods under Revised Article 9 and when to use them
- Lien priorities and lien searches
- Enforcing unperfected security interests
- Gaining priority through purchase money transactions

Real Estate Mortgages/Deeds of Trust

Participants will learn the basic requirements of securing loans with real estate examining such problems as perfection, future advance clauses and loan renewals. Participants will be exposed to proper "due diligence" procedures when a loan is secured by real estate including the use of title insurance, surveys, and environmental audits.

Who Should Attend

Anyone involved in the commercial or agricultural lending process, including CEO's, loan officers, credit analysts, attorneys, bank counsel, branch managers with lending authority, loan review personnel, internal auditors, and documentation support staff.

About the Speaker

Terri D. Thomas, EVP currently serves as the Legal Department Director of the Kansas Bankers Association, and manager of its subsidiary, Kansas Bankers Consulting Services, LLC. In these roles, she provides legal and compliance services to Kansas banks. Terri has forty years of experience working in various aspects of the banking industry. She has taught as an adjunct professor at Washburn University School of Law in Topeka, Kansas, as well as the University of Kansas School of Law, and is a frequent seminar presenter for banking associations and schools.

Registration and Pricing Information

Member: \$235 (first person)
\$195 (each add'l)

Non-Member: \$705 (per person)

Approximately 2 days prior to the program, you will receive a link to the online presentation.

Notice is required for all substitutions/cancellations. If the cancellation request is received by the NBA Education Center by November 10, 2021, the full fee will be refunded. After that date, the refund is subject to a 50% cancellation fee per registrant. Substitutions are welcomed.

(Please register online or use the form below)

10/06/2021



Principles of Commercial/ Ag Loan Documentation VIRTUAL Offering

November 17, 2021

8:45am-12:15pm and 12:45-4:15pm

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

Member: \$235 (first person)/**\$195** (each add'l)

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| Please register the following: | | Email Address | Reg Fee |
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| | | | \$195 |

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2021 Ag & Beyond Virtual Workshop

NBA Nebraska Bankers Association



**VIRTUAL
Offering**



December 7, 2021

9:00 a.m. – 12:00 p.m.

Weather and Economics Outlook: Actions for Success

What are two of the subjects most difficult to predict but most compelling to follow? Weather and economics, of course.

Join Dr. Dave Kohl and Eric Snodgrass in a tag-team unplugged environment that is engaging, thought provoking and entertaining.

Two of the most popular speakers on the agricultural circuit who have often presented together in face-to-face meetings will come to you virtually from Cyberville. Dr. Dave will present the latest information on global trade, government payments, supply and marketing chain disruptors, as well as the U.S. and global recession during the pandemic. Of course, Eric will provide his latest update on weather trends in the U.S. and abroad that impact the bottom-line of your agricultural business.

Along the way, both will provide tips, techniques and take-aways that can be implemented in your business, family and personal lives. In a socially distanced environment, this morning session will be a great way to make an investment in your customers, stakeholders and bank team members.

Join us at this year's Ag & Beyond Series from Cyberville to close down 2020 and kick off 2021.

- Virtually educate and connect with customers and team members
- Provide actionable items and enhance business and financial literacy for attendees
- Learn answers to critical questions for crucial conversations
- Gain wisdom and perspective for everyday business and personal life from Eric and Dr. Dave

BANK ALL-ACCESS PASS: \$600

Unlimited number of attendees!

Hosting idea:

Invite your producers in for breakfast and the program, or the program and lunch!

For those who do not wish to participate in person, you can provide them with the link to join from home.

About the Speakers



David M. Kohl, Ph.D.
Professor Emeritus, Virginia Tech

Dr. Dave Kohl is an academic Hall of Famer in the College of Agriculture at Virginia Tech, Blacksburg, VA. Dr. Kohl has keen insight into the agriculture industry gained through extensive travel, research, and involvement in ag businesses. He has traveled nearly 10 million miles; conducted more than 6,500 presentations; and published more than 2,250 articles in his career. Dr. Kohl's wisdom and engagement with all levels of the industry provide a unique perspective into future trends.

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 **Schools
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Eric Snodgrass
Nutrien Ag Solutions

Eric is the Principal Atmospheric Scientist for Nutrien Ag Solutions, where he develops predictive, analytical software solutions to manage weather risk for global production agriculture. He provides frequent weather updates that focus on how high-impact weather events influence global agriculture productivity. He presents his research as a featured speaker at over 50 conferences annually where he provides logistical guidance and solutions to weather sensitive financial institutions, farmers, commodity traders, and other stakeholders.

Sponsored by:
NBA Nebraska Bankers
Insurance and
Services Company

Registration and Pricing Information

NBA Member: ~~\$175~~ **\$150 per person**

Fee includes presentation materials.

Ag Customer & Spouse: \$100 **\$75 per couple**

Fee includes presentation materials.

Ag Student/Teacher Guest(s): \$75 **\$50 per person**

Fee includes presentation materials.

Non-NBA Member: **\$375 per person**

Fee includes presentation materials.

BANK ALL-ACCESS PASS: \$600

Unlimited number of attendees!

Host your ag customers in the bank or provide them with the link to join from home.

Fee includes the OnDemand recording for 30-days plus, presentation materials.

Approximately 2 days prior to the Workshop, you will receive a link to the online presentation.

Once registered, notice is required for cancellation **by November 30**. Notice is required for all cancellations. If the request is received by the NBA Education Center by November 30, 2021, the full fee will be refunded.

(Please register online or use the form on the reverse)

NEBRASKA BANKERS ASSOCIATION
 233 South 13th Street, Suite 700 / Lincoln, Nebraska 68508
 Phone: (402) 474-1555 / Education Center Fax: (402) 474-2148
www.nebankers.org

1-09/17/2021



2021 Ag & Beyond Virtual Workshop

December 7, 2021

Financial Institution: _____

Bank / Branch Address: _____

City/Town: _____ Zip: _____

Phone# (_____) _____

Check here for the BANK ALL-ACCESS PASS: \$600 *(Need a main contact/registrant)*

| <i>Please register the following individual(s):</i> | | EMAIL ADDRESS | Banker \$150 | Producer \$50 | Spouse (Accompanying a producer) \$25 | Student/Teacher \$50 |
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2022 GSB SCHOOLS

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AND ENROLL AT
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Graduate School of Banking
at the University of Wisconsin – Madison



CENTER FOR
PROFESSIONAL
& EXECUTIVE
DEVELOPMENT

GRADUATE SCHOOL OF BANKING July 31 - August 12, 2022

This 25-month leadership development program provides the tools you need to be successful in your banking career. At GSB, you'll develop the critical thinking skills and leadership talents to manage change and motivate people by drawing on a clear understanding of all areas of financial services management. Plus, you'll earn a Certificate of Executive Leadership from the Wisconsin School of Business in addition to a GSB diploma.

BANK TECHNOLOGY MANAGEMENT SCHOOL March 28-April 1, 2022

Created especially for financial services IT professionals, this popular and respected program explores critical banking and technology issues. Gain an in-depth understanding of bank profitability, technology management, security and more.

BANK TECHNOLOGY SECURITY SCHOOL October 3-7, 2022

Especially for IT security officers, this program will broaden your understanding of the business of banking along with an in depth, interactive and hands-on study of the latest IT security techniques and strategies.

HUMAN RESOURCE MANAGEMENT SCHOOL April 4-8, 2022

Designed for financial services HR professionals to help tie together important banking and HR issues, this school will expand your knowledge of the business of banking, human resource management and employee performance.

FINANCIAL MANAGERS SCHOOL September 19-23, 2022

This school goes beyond the basics to present best practices and solutions to today's most critical financial management decisions. Designed by experienced CFOs for financial institution finance managers to provide the tools you need to build a solid foundation in asset/liability management.

SALES AND MARKETING SCHOOL September 26-30, 2022

High-energy school that's ideal for sales and marketing teams to attend together with multi-student rebates. Includes valuable content on the business of banking, too.

DIGITAL BANKING SCHOOL Tuesday and Thursday Half-Days, April 11-May 5, 2022

The first school of its kind – to help community banks grow in the digital banking space, with a focus on innovation, digital product mix, customer engagement, technology, vendor partnerships and more.