

# The ODP story, simplified

Office Depot has spent 36 years assisting business leaders to run the working world.

Now, we're doing it as **ODP Business Solutions.** 

Why is our business evolving? Well, why is any business evolving?

To answer shifting marketplace demands.

To stay competitive against an expanding set of challengers.

To take advantage of technological innovation.

To enable more efficient ways of working.

To make business more inclusive and sustainable.

To better support and empower our employees.

To continue to serve our customers to the very highest standard.

To enrich and elevate local communities.

To make sure business works for people, and not just the other way around.

Sound familiar?

Our business is evolving because your business is evolving.



# Get to know us: what we do and how we do it

Whether you've worked with us for a long time or are new, we offer a depth and breadth of offerings that fit your unique and changing needs





# Access our expansive breadth of business solutions to custom fit your unique and changing needs

# REIMAGINED OFFERING – EVOLUTION OF BUSINESS











#### Print, Promo, & Apparel

Take control of brand management with ODP 360; a single-source platform with easy customization and thousands of products that help you create marketing materials, apparel, and more.

### **Office Supplies**

Leverage a single source for supplies to help boost productivity of in-office, remote, or hybrid work that delivers customized solutions fast, sustainably, and within budget.

## **Workspace Interiors**

Create productive and stylish workspaces that keep your employees engaged with guidance and support from design to execution.

## **Workspace Facilities**

Gain efficiencies and prioritize safety and comfort with consistent, timely delivery backed by the supply chain strength of one of North America's largest distributors of cleaning and breakroom supplies.

## **Technology Solutions**

Adapt to the hybrid world with the support and experience of nearly 30 years\* of providing technology services and solutions in areas like networking, storage, digital protection, and lifecycle management.



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# **REIMAGINED OFFERING - EVOLUTION OF WELLNESS**











#### Print, Promo, & Apparel

Create compliance posters and update signage for evolving protocols and procedures. Pull from a wide array of products and apparel to build branded kits for employees.

### **Office Supplies**

Provide employees with products that have antimicrobial treatment and greener solutions. Our diverse vendor program supports social-consciousness initiatives as well.

## **Workspace Interiors**

Envision and implement working environments that help support employee wellbeing, reduce burnout, and aid in increasing retention and engagement.

## **Workspace Facilities**

Create work environments that prioritize safety and comfort with eco-conscious cleaning products, as well as healthy snacks and specialty coffees for the breakroom.

## **Technology Solutions**

Employ smart devices to advance the way you detect safety in the workplace and a variety of cybersecurity solutions to improve safety and protect information virtually.



# Our focus is on providing you with maximum relevancy and value

#### **COMPETITIVE DIFFERENTIATORS**



#### Human

#### **Dedicated Account Team:**

To help you improve product and work efficiency, optimize budgets, and inform you of new and emerging business solutions.

#### **Business Advisors:**

Solution consultants focused on helping you achieve business goals through powerful insights to find the right answers.



## Comprehensive

#### **Extensive Product Range:**

With offerings that continuously grow, evolve, and adapt to fit your needs.

#### **Wide-Range Business Services:**

From office conceptualization and optimization to technology solutions, breakroom planning, and beyond.

#### **Product Authenticity:**

Innovative products and solutions from leading brands that live up to the quality expected.



# **Forward Thinking**

#### People, Planet, and Prosperity:

Eco-conscious products, greener services, and a vast roster of women and minority-owned suppliers to help you achieve your environmental, social, and governance goals.

#### **Innovative Digital Platforms:**

Custom digital platforms, mobile optimization, and dashboard analytics are just a few of the ways we are pushing the client experience forward.



#### Accessible

#### **Advanced Visibility & Reporting:**

A real-time user dashboard and mobile app that provides full access to your purchasing history, financial metrics, shopping, purchasing, and spend tracking.

#### **Strategic Alliances:**

Partnerships that provide access to our wide breadth of products and world-class supply chain at contracted prices.

#### **Customized Order Delivery:**

Custom delivery sizes, subscription services, special handling, and next-business-day and free shipping options available to help you get exactly what you need.

#### **Extensive Supply Chain:**

We are dedicated to delivering the products and solutions you need in a consistent and timely manner to help eliminate downtime and maximize productivity.



# **Current Sales Stats**



18+
INDUSTRIES







# How can we support you?

We've organized our offering by how we enable your business outcomes.

# Recommendations for addressing your most pressing business objectives

- Work smarter from anywhere with solutions for collaboration, productivity, and hybrid work.
- Choose safety and eco-conscious solutions that support employee wellness and mindful management.

# Questions that lead to breakthrough business solutions

- How can you enable a more flexible office model?
- Where can you streamline process, partners, and payments?
- What tech can make information and communication widely accessible?
- Which vendors can provide accountability and help reduce risk?

