

# Upcoming Online Seminars

(November/December 2023)

*Co-Sponsored By:*



Graduate School of Banking  
at the University of Wisconsin – Madison

## **Upcoming Programs (listed in start date order):**

For additional information— including detailed seminar descriptions and presenter bios— and to register online, please visit <https://gsb.org/schools-programs/online-seminars/>

**All times listed are Central Time**

**The Future of Cybersecurity - Trends You Should Know and Monitor (Threats and Controls)-Fa23** on November 3, 2023 from 10:00-11:30 a.m. CT

**Commercial Lending - Expanding from Global Cash Flow into Global Analysis-Fa23** on November 7, 2023 from 8:30-10:00 a.m. CT

**CRE Appraisals - Overview of Evaluations and Other Valuation Options-Fa23** on November 7, 2023 from 10:30 a.m. - 12:00 p.m. CT

**Consumer Lending - Overview of Residential Mortgages and Home Equity Lending-Fa23** on November 7, 2023 from 1:00-2:30 p.m. CT

**Stabilize Core Earnings By Reinforcing Existing Relationships-Fa23** on November 10, 2023 from 10:00-11:30 a.m. CT

**Business Financial Statements and Tax Returns - Developing and Analyzing a Statement of Cash Flows-Fa23** on November 21, 2023 from 8:30-10:00 am. CT

**Commercial Lending - Four Keys to Loan Structuring-Fa23** on November 21, 2023 from 10:30 a.m. - 12:00 p.m. CT

**Commercial Lending - Improving Commercial Loan Pricing and Profitability-Fa23** on November 21, 2023 from 1:00-2:30 p.m. CT

**Business Financial Statements and Tax Returns - Developing and Analyzing the Uniform Credit Analysis (UCA) Model-Fa23** on November 28, 2023 from 8:30-10:00 a.m. CT

**Commercial Lending - Best Practices for Lines of Credit, Term Loans and Other Credit Facilities-Fa23** on November 28, 2023 from 10:30 a.m. - 12:00 p.m. CT

**Construction Lending - Issues in Underwriting Commercial Construction Loans-Fa23** on November 28, 2023 from 1:00-2:30 p.m. CT

**Three Key Risk Assessments in Your ERM Program-ERM, IT & Internal Control-Fa23** on November 30, 2023 from 2:00-3:30 p.m. CT

**Emotionally Intelligent Leadership-Fa23** on November 30, 2023 from 2:00-3:30 p.m. CT

**Business Financial Statements and Tax Returns - Advanced Cash Flow Issues - Working Capital and Fixed Asset Expenditures-Fa23** on December 5, 2023 from 8:30-10:00 am. CT

**Commercial Lending - Loan Agreements and Covenants-Fa23** on December 5, 2023 from 10:30 a.m. - 12:00 p.m. CT

**Construction Lending - Administering and Monitoring Commercial Construction Loans-Fa23** on December 5, 2023 from 1:00-2:30 p.m. CT

**A Passion for Women in Leadership - Encouraging the Next Generation of Women Leaders-Fa23** on December 7, 2023 from 2:00-3:30 p.m. CT

**Managing Your Managed Service Provider - 12 Questions to Ask Your MSP-Fa23** on December 8, 2023 from 10:00-11:30 a.m. CT

**Business Financial Statements and Tax Returns - Advanced Financial Statement Analysis-Fa23** on December 12, 2023 from 8:30-10:00 am. CT

**Commercial Lending - Five Keys to Better Credit Memos and Loan Packages-Fa23** on December 12, 2023 from 10:30 a.m. - 12:00 p.m. CT

**Construction Lending - Administering and Monitoring Residential Construction Loans-Fa23** on December 12, 2023 from 1:00-2:30 p.m. CT

### **About The GSB Online Seminar Series**

The GSB Online Seminar Series offers a convenient, cost-effective way to access quality educational opportunities. GSB seminars are designed to meet the dynamic learning needs of today's busy financial professional and are delivered by some of today's top industry experts. All sessions are recorded, so if you're unable to attend one of the live presentations, it's no problem! When you register for a GSB Online Seminar, you'll have access to the live presentation as well as a recording of the live session in case you are unable to attend the entire program. There is no additional fee to view the recording, it's included in your registration fee. It's your choice to attend the live session, view the recording—or do both—based on your schedule. With the GSB Online Seminar Series you'll benefit from:

- Nearly 100 relevant, bank-specific courses that deliver must-know information
- A variety of live, interactive courses offered throughout the year—each recorded for scheduling flexibility
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- Competitive pricing—one fee allows multiple attendees to participate through a single connection and includes all handouts and materials
- State-of-the-art technology that ensures a quality learning experience
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**For additional information, please visit [gsb.org](https://www.gsb.org)**